

**IN THE UNITED STATES DISTRICT COURT FOR THE  
DISTRICT OF MASSACHUSETTS  
CENTRAL DIVISION**

HEWLETT-PACKARD COMPANY, and )  
HEWLETT-PACKARD )  
DEVELOPMENT COMPANY, L.P., )

Plaintiffs, )

v. )

ICL NETWORK SOLUTIONS (HK), )  
LIMITED, and C2C TECHNOLOGY, )  
INCORPORATED, )

Defendants. )

Civil Action No. 05-40153 FDS

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**AFFIDAVIT OF JIN H. KIM IN SUPPORT OF OPPOSITION OF PLAINTIFFS  
HEWLETT-PACKARD COMPANY AND HEWLETT-PACKARD DEVELOPMENT  
COMPANY, L.P. TO DEFENDANT ICL NETWORK SOLUTIONS (HK) LIMITED'S  
MOTION TO DISMISS FOR LACK OF PERSONAL JURISDICTION**

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I, JIN H. KIM, hereby depose and state as follows:

1. I am a member of the Bar of the State of California and an attorney with the firm of Howard Rice Nemerovski Candy Falk & Rabkin, a Professional Corporation, counsel for Plaintiff Hewlett-Packard Company and Hewlett-Packard Development Company, L.P. (collectively, "Plaintiffs"). I make this statement in support of the Opposition of Plaintiffs Hewlett-Packard Company and Hewlett-Packard Development Company, L.P. (collectively, "Hewlett-Packard") to Defendant ICL Network Solutions (HK) LTD's Motion to Dismiss for Lack of Personal Jurisdiction. Except as otherwise indicated in this declaration, the facts stated herein are known to me of my own personal knowledge and if called upon to do so, I could and would testify thereto.

2. Attached hereto as Exhibit A is a true and correct copy of the home page for the website of ICL Network Solutions (HK) Limited ("ICL"), found at [www.iclns.com](http://www.iclns.com), which my assistant printed from that internet addresses on September 1, 2005. As reflected in Exhibit A, ICL states that it has a "global reach." I was able to access this site through my work computer. I was not required to provide a password or register in order to access this site.

3. Attached hereto as Exhibit B are true and correct copies of the product details pages of ICL's website, found at <http://www.iclns.com/productdetails.aspx?proID=135748> and <http://www.iclns.com/productdetails.aspx?proID=135747>, which my assistant printed from those internet addresses on October 11, 2005. As reflected in Exhibit B, ICL is offering for sale Part Nos. 286778-B22 and 286776-B22, the two models of Hewlett-Packard hard drives at issue in this Action.

4. Attached hereto as Exhibit C is a true and correct copy of the Online Store page of ICL's website, found at <http://www.iclns.com/store.aspx?selection=3>, which my assistant printed from that internet address on October 11, 2005. As reflected in Exhibit C, ICL allows customers to initiate orders on-line.

5. Attached hereto as Exhibit D is a true and correct copy of the Contact Us page of ICL's website, found at [www.iclns.com/contactus.aspx](http://www.iclns.com/contactus.aspx), which my assistant printed from that



internet address on September 1, 2005. As reflected in Exhibit D, ICL promotes itself as a “global company.”

6. Attached hereto as Exhibit E is a true and correct copy of the Sales Team page of ICL’s website, found at <http://www.iclins.com/salesteam.aspx>, which my assistant printed from that internet address on October 11, 2005. As reflected in Exhibit E, Christine Malong is identified as the “Business Unit Manager” for the “United States and Europe Networking Division.”

7. Attached hereto as Exhibit F is a true and correct copy of the Frequently Asked Questions page of ICL’s website, found at [www.iclins.com/faq.aspx](http://www.iclins.com/faq.aspx), which my assistant printed from that internet addresses on October 11, 2005. As reflected in Exhibit F, ICL states that “Having situated operations in major business hubs primary of which [sic], including the UK and the United States, the company operates virtually through all time zones and affords its customers and expansive sourcing reach for their requirements on a worldwide scale.”

8. Attached as Exhibit G is a true and correct copy of the Corporate Fact Sheet page of tradeloop.com, located at [http://tradeloop.com/about/corporate\\_facts.cfm](http://tradeloop.com/about/corporate_facts.cfm), which my assistant printed from that internet address on October 1, 2005. I was able to access tradeloop.com from my work computer.

9. Attached as Exhibit H is a true and correct copy of the About Us page of tradeloop.com, located at <http://tradeloop.com/about/index.cfm>, which my assistant printed from that internet address on October 1, 2005. As reflected in Exhibit H, tradeloop.com is the “wholesale network of choice exclusively for secondary computer market computer brokers, resellers, and other professional traders.”

10. Attached as Exhibit I is a true and correct copy of ICL’s member profile on tradeloop.com, located at <http://tradeloop.com/members/profile.cfm?company=84317>, which my assistant printed from that internet address on October 1, 2005. As reflected in Exhibit I, ICL has been a member of tradeloop.com since July 2004.


11. Last year, Hewlett-Packard filed suit in the Central District of California (Western



Division) against Computer Superstore, Inc., dba Compu America, Fred Farahmand, The Comp Ltd., LLC, dba LA Computer Center, Hersel Neman and Robert Neman (No. 04-07591 PA (CWx)) ("Compu America Action"), for sale of counterfeit Hewlett-Packard mini-gigabit interface interface converters ("mini-GBICs"). In that Action, I and my firm, Howard Rice Nemerovski Candy Falk & Rabkin, A Professional Corporation, represented Hewlett-Packard.

12. In the course of the Compu America Action, I was provided by counsel to the defendants in that Action, a number of documents, including purchase orders, invoices and wire transfers, that reflected sales of mini-GBICS by ICL and Integrated Compusystems, (HK), Ltd., to the defendants. True and correct copies of those documents are attached hereto as Exhibit J.

Signed under the pains and penalties of perjury this 11<sup>th</sup> day of October, 2005

  
JIN H. KIM



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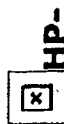
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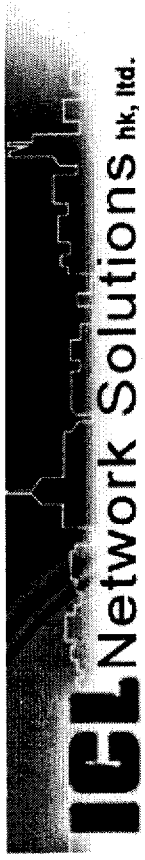
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72.8 GB Ultra320 SCSI Universal (1" Hot Plug) 15k U/min



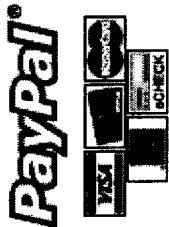
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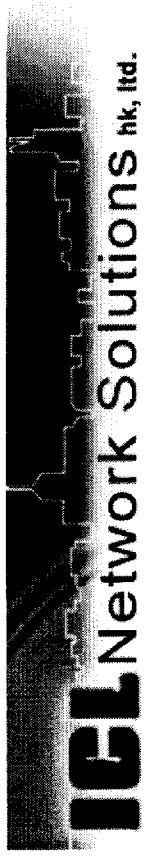


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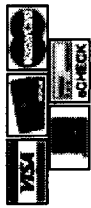




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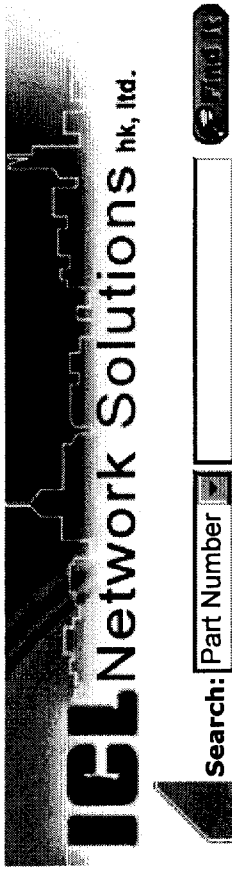
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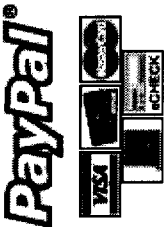
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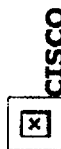
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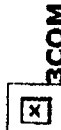
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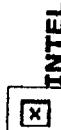
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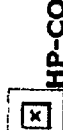
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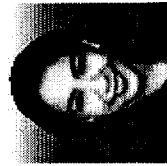


**BOOTS CARMONA**  
International Operations Manager  
[carmona@iclns.com](mailto:carmona@iclns.com)

Fondly called the *Queen Mother*, Boots heads the entire Sales Team. She is a mother to two boys, Angelo 11, and Raffy 9. Statuesque at 5'8", Boots is a Business Management graduate at the Ateneo de Manila University and has a solid sales experience through various industries. Her entrepreneurial spirit is the foundation of her management style a motivating methodology based on leadership by example, attitude and passion for the job.

Her boisterous laughter is not only infectious; it breathes life to an erstwhile busy day at work. She is very much an Arian, born on April 7, 1968.

**CHRISTINE MALONG**  
Business Unit Manager  
United States and Europe Networking Division  
[christine@iclns.com](mailto:christine@iclns.com)



She is the team's *Princess*, and exudes the aura of such in all aspects. A consistent top producer, this sales-savvy lady is also athletic --- she plays badminton, volleyball and goes jet skiing from time to time. She is a Libran, born on October 17, 1978,

She has NO plans of marrying until she has any of the following: a McLaren F1, a villa in France or \$10M, whichever comes first!



**Angelina de Guzman**  
IT Web Sales  
Storage Division  
[angelina@iclns.com](mailto:angelina@iclns.com)

Angelina, or AJ as she is fondly called, is a proud Filipina with very discerning tastes. She loves the theatre and the arts, is serious with photography, writes, designs, plays excellent billiards, drinks beer, climbs mountains and cooks superb dishes.

AJ is very competitive and is a traditional Leo true and through. Her Political Science background gives her the flexibility to focus sharply on a problem, or view them from a variety of perspectives. Her attention to detail is a rare gift





**AYEN SARMIENTO**  
IT SALES - Asia  
Storage Division  
[ayen@iclns.com](mailto:ayen@iclns.com)

Ayene (her real name) has been a witness to the growth and expansion of the Company. She holds a degree in Mass Communication from the University of the Philippines and has worked as a market researcher for the hotel industry prior to joining the Company in year 2000.

Having joined the company outside of sales, her collected knowledge of the business process is thus a plus to her inherent sales skills. A simple woman, and yet a sophisticated Libran, Ayen remains sensitive, and graceful under pressure. She appreciates good music and the arts, loves pasta and good food, but completely abhors raisins.



**DAVE BUENVIAJE**  
IT-Sales Middle East  
Networking Division  
[dave@iclns.com](mailto:dave@iclns.com)

Dave's strong background in European Studies and CRM provides the team an interesting vantage point from which to see the deployment of customer requirements.

His experience with Verisign-Network Solutions and his amicable nature complements his many other skills.

He starts his day with his choice coffee, and motivates himself with his Philosophical musings about what constitutes an excellent work. A born workaholic, he relaxes by boxing, reading speculative fiction and brushing up on his French.



**Zsa-Zsa de Asis**  
IT Websales Networking Division  
[sasa@iclns.com](mailto:sasa@iclns.com)

Sasa previously worked as the Marketing Coordinator for one of the most prestigious hotels in the world. Her experience has taken her to many different countries, and this gave her an understanding of a multitude of business protocol and cultural practices.



**SOPHIA BARRIOS**  
IT-Sales Middle East  
Storage Division  
[sophia@iclns.com](mailto:sophia@iclns.com)

Sophia's knowledge in Marketing and Business and Administration is very apparent in the way she carries herself and leads her life. Her things are always in order and her approach to customers always methodical.

A true blue *fashionista* and one who is totally in love in being a woman, Sophia is a never seen with a frown, a crease or wrongly matched accessory. Her passion for life and positive attitude keeps her going, and this makes her definite gem to the team.



**ERIC PIROS**  
IT Sales - Middle East  
Networking Division  
[eric@iclns.com](mailto:eric@iclns.com)

Eric graduated with a degree in Computer Science in a time when technology was evolving fast. As such, Eric brings to the team the technical expertise in a broad spectrum of software and platforms. A real serious worker, Eric works best when listening to J-Pop while he works.

Now he is spending his time outside of work advancing his knowledge on computer hardware, and collecting anim DVD's.



**RYAN VALDEZ**  
IT SALES - Europe  
Networking Division  
[ryan@iclns.com](mailto:ryan@iclns.com)

Ryan is the youngest in the sales team at 22 but is not without experience. He is always eager to learn new things and likes to be up to date of trends in the world of business.



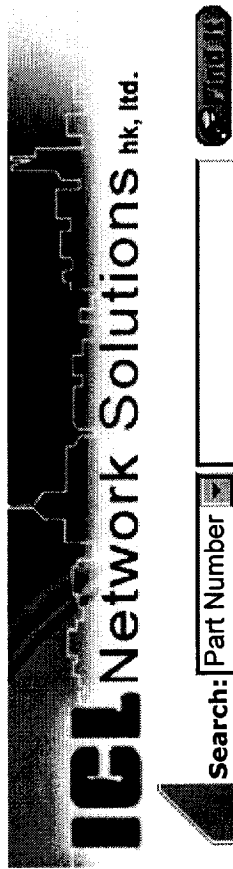
There is much charm and grace as well in this enigmatic lady. Sasas charm emanates from her love of life, adventure and challenges. When confronted with difficulty she not one to back down. She will just easily take it as just one of lifes many exciting adventures.

He loves to watch movies and dine out on weekends. One thing about Ryan is that he is very open-minded and very approachable. He has created good relationships with his clients most of whom eventually became his good friends.

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## Ordering

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## Sell to Us

- [Vendor Sign-up](#)

## Solutions

- [Ask Eric Now!](#)

## About Us

- [Company Profile](#)
- [Sales Team](#)
- [Contact Us](#)

## Track your shipments now!

Track Number:

Courier:



# Frequently Asked Questions

## I. Common Questions by New Customers

### A. Ordering Online

1. How do I make an **Online Purchase** ?
2. What payment methods are acceptable ?
3. I do not have a credit card, is there another way to purchase items online ?
4. I do not have a PayPal account, where can I get one ?
5. I want to **Purchase Now** , what payment methods can I use ?
6. I want to do business on a regular basis and in bulk quantity, can I get more discounts ?
7. Your website did not ask for my credit card information, how does it handle the payments ?
8. I bought the wrong item, can I have it replaced ?
9. Where can I read about your ordering details ?
10. Where can I contact you for more specific information ?

### B. Shipment and Return Policy

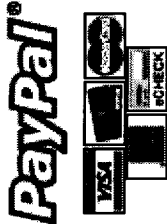
1. How does the Purchase order processing work ?
2. Where can I read about your Return policy ?
3. I want to ship using my own courier/ freight forwarder instead of your company's regular shipper, is this possible ?
4. What condition are the items when shipped ?
5. Can I track shipments online ?
6. Does it cost me anything to track shipments online ?
7. Who can I contact if I have a problem with my order ?
8. How does the company handle refunds ?

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[Ethernet Cards](#)





### C. Other Questions

1. The items I need are not available in the website, what can I do ?
2. I would like to partner with your company, who can I contact ?
3. Does your Company accept trade-ins or used equipment ?

### D. Company Information

1. Where is your headquarters located ?
2. Since you operate from ASIA, isn't there any language barrier ?
3. Do you operate 24 hours ?

## II. Common Questions of existing users

### A. Registration

1. Is registration free of charge ?
2. What are the advantages of registering ?
3. How does the website handle my private information ?
4. If I registered as a user, will my email be used elsewhere ?
5. Where can I read further detail about your Terms and Conditions and Website Use Policy ?

### B. Modifying information

1. I need to change my contact details, where can I do that ?

### How do I make an Online Purchase ?

Placing an order online is easy. There is no need to create an account prior to selecting which products to buy. Using our secure online procurement system, you can shop online and opt to register with us later when you are ready to place an order. Click here to shop now .

We highly suggest however, that you register with us, (for free) to make your shopping experience customized to your needs. Registering will also provide you access to special deals and discounts , as well as announcement for spot opportunity offers that we regularly advise our customers.



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### What payment methods are acceptable ?

We currently accept **Credit cards** (VISA, MASTERCARD, AMERICAN EXPRESS, and DISCOVER payments via PayPal ) for online purchases. Other forms of payment are accepted for International customers with existing accounts, or with orders requiring special attention. These include **Wire Transfer, Letter of Credit, Escrow Account Payment** among other financial instruments. These payment methods are however subject to bank scrutiny and approval.

We are working to enable more methods of payment that are best suited to every customer. If you wish to be notified and be reminded via special member announcements, please [register here](#) .

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### I do not have a credit card, is there another way to purchase items online ?

There are currently no alternative ways to purchase items online unless via credit cards thru PayPal.

You can opt to purchase items OFFLINE , using other financial instruments ( **Wire Transfer, Letter of Credit, Escrow Account Payment** ).

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### How does purchasing offline work?

You can opt to purchase items OFFLINE , using other financial instruments ( **Wire Transfer, Letter of Credit, Escrow Account Payment** ). You can proceed with selecting the items you want to buy and when you checkout, instead of clicking the PayPal logo, click Offline Payment. Your Order will be submitted to our representatives who will then contact you to discuss the payment options that will best work for your company.

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Workstations



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**I do not have a PayPal account, where can I get one ?**

If you are not a registered [PayPal](#) user, please use this [link](#) to get an account.

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**I want to Purchase Now, what payment methods can I use ?**

You can use **Wire Transfer, Letter of Credit, Escrow Account Payment** instead of an Online Payment. These offline payment options are as easy as paying via credit card. Simply submit the order online using the Offline Payment button and our representatives will contact you immediately to arrange which payment options best work for you.

[I want to purchase offline, and want them to contact me now .](#)

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**I want to do business on a regular basis and in bulk quantity, can I get more discounts ?**

We offer discounts based on quantity and bulk orders, most especially for regular business. These prices are adjusted per project basis and are best suited for system integrators and bidding requirements with big volume requirements. Use this link to contact the sales person responsible for your region to setup an account for you.

[Take me to that page now .](#)

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**Your website did not ask for my credit card information, how does it handle the payments?**

Payments thru PayPal only require your PayPal account. Since you have provided the credit card information via PayPal during PayPal registration, you do not need to provide the same again. Everything else is handled in the background to ensure security, user-friendly and hack-proof transactions.



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### **I bought the wrong item, can I have it replaced ?**

The website ensures that you confirm your purchase first prior to finalizing an order. This eliminates human error and buying any wrong item. Once you submit an order, it is routed to our servers and the respective departments and is deemed final.

For more detailed information please refer to our Terms and Conditions and Return Policy .

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### **Where can I read about your ordering details ?**

You can read about ordering details on the Ordering and Payment tab available in the side menu bar on the homepage.

[Take me to that page now .](#)

[Back to Top](#)

### **Where can I contact you for more specific information ?**

It is best to contact the sales person responsible for your region.

[Take me to that page now .](#)

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### **How does the Purchase order processing work ?**

Proforma Invoices (Sales Invoices) are generated per Purchase order. A copy is provided for the customer by email and/or fax if the payment is other than online. For online purchases, a confirmation copy will be generated for you in the site, and another from PayPal. These will serve as your proof of payment. Please ensure to keep a copy for your purposes.



Please contact us if you are a new customer, and require further information.

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### **Where can I read about your Return policy ?**

You can read about ordering details on the Ordering and Payment tab available in the side menu bar on the homepage.

[Take me to that page now .](#)

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### **I want to ship using my own courier/ freight forwarder instead of your company's regular shipper, is this possible ?**

Yes! You have the option to use your preferred shipping partner, courier or forwarder. Just indicate the same in the shipment form provided and our representatives will take care of the rest.

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### **What condition are the items when shipped ?**

Products are always new in unopened box unless specified as either refurbished, used, pulls, etc. Packaging is dependent on the manufacturer and brand as well as the condition of the item.

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### **Can I track shipments online?**

Yes! You can track the shipments in REAL-TIME once you order. Our company places much value on communicating with the customer, that we want them to be kept updated and in control of their shipment all the time.

We allow real-time tracking for items shipped via United Parcel Service (UPS), United States Postal Service (USPS), Federal Express (FedEx), DHL World Wide Express



(DHL), Canada Post, and Airborne Express (Airborne).

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### **Does it cost me anything to track shipments online?**

No. Tracking your own order is provided as a free value-added service from our Company.

[I want to track my order now!](#)

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### **Who can I contact if I have a problem with my order ?**

Please contact our web sales [customer service](#) and we will handle them most urgently.

### **How does the company handle refunds ?**

All refunds are credits to customer accounts, and are not convertible to cash, unless under unique account and/or circumstances. This credit must be consumed within 90 days of its issuance or it will be nullified.

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### **The items I need are not available in the website, what can I do ?**

If your requirements are unique and are unavailable online, do contact the salesperson assigned to your region for more detailed information. They will be more than happy to assist you in your project requirements.

[I want to contact a sales person now .](#)

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### **I would like to partner with your company, who can I contact ?**



Send us email using this address and our representatives will contact you as soon as possible.

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### **Does your Company accept trade-ins or used equipment ?**

No. Unfortunately, we do not accept trade-ins at the moment. Used equipment on the other hand is subject to approval. If the list is substantial, you can submit the same using this form , and our representatives will contact you immediately.

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### **Where is your headquarters located ?**

**ICL Network Solutions(HK), Ltd . ,** is a global company that works to provide its customers the very best in high-end storage and networking equipment in the market.

Our no. 1 strength lies in our location: ASIA . Here's our Headquarters Address:

### **ICL NETWORK SOLUTIONS (HK), LTD.**

1601-1603 Kinwick Centre  
32 Hollywood Road ,  
Central, Hong Kong

**Tel:** (852) 2851-2272

**Fax:** (852) 2545-0550

E-mail: [websales@iclins.com](mailto:websales@iclins.com)

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### **Since you operate from ASIA , isn't there any language barrier ?**

No. There is absolutely no language barrier. Our representatives are articulate speak perfect English.



We hire only the best people capable of solving complex problems. Further, the Asian culture brings in unmatched hospitality and service. They are trained thoroughly in the business and are most welcome to help you with your requirements.

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### **Do you operate 24 hours ?**

Yes! Having situated operations in major business hubs primary of which is Hong Kong , including the UK , and the United States , the company operates virtually through all time zones and affords its customers an expansive sourcing reach for their requirements on a worldwide scale.

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### **Is registration free of charge ?**

Yes! Registration is completely free of charge.

[I want to register now !](#)

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### **What are the advantages of registering ?**

Registration provides you added services for free. These include access to special deals and company advisories and announcements. As our website is under continuous development, in the future, you will be allowed to repeat orders in a single click, view your account history as well as easily track your shipments online.

[I want to register now !](#)

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### **How does the website handle my private information ?**

Your information is safe with ICL. All information is for internal use only and are not



sold or provided for third party companies. The website runs under high security and you can be certain that all your information is kept confidential.

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**If I registered as a user, will my email be used elsewhere ?**

No. Your email is for login and contact reference use only. They are not to be provided for third party companies.

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**Where can I read further detail about your Terms and Conditions and Website Use Policy ?**

Our Terms and Conditions, and Website Use Policy can be reached using this link:

[Take me to that page now .](#)

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**I need to change my contact details, where can we do that ?**

You need to login first. Once inside your account, you have the option to change your contact details.

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## Corporate Fact Sheet

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**Company**  
Tradeloop Corporation

**Year Established**  
1995

**Headquarters**  
15 New England Executive Park  
Burlington, MA 01803  
USA

### Values

- Integrity - Providing a safe trading environment for dealers
- Dependability - Making the best use of technology for fast and reliable service
- Stability - Forging a 10-year track legacy of constant growth and a six year record of profitability
- Fairness - Partnering with the dealer community to set standards and monitor the trading ethics

### Mission

Tradeloop's mission is to provide the largest and most respected online wholesale business to business marketplace for the secondary computer market, in order to make it easier for brokers, resellers, and other professional traders to safely and efficiently buy and sell wholesale computer parts and systems.

### Offerings

An exclusive, safe and efficient online trading network for secondary computer dealers

### Market Focus

Used, off-lease, refurbished computers, servers, component parts and peripherals

### Brand Partners

Compaq, Sun, Cisco, IBM, Hewlett-Packard, Dell, Digital (DEC), Toshiba, Lucent, Intel, and thousands of small secondary computer dealers around the world

### Highlights

- 1995 - Company founded.
- 1997 - First B2B web-based online trading floor launched
- 1998 - Digital Dealers Association endorses Tradeloop as official trading network
- 2000 - Tradeloop raises first round of investment capital
- 2001 - Tradeloop reaches profitability
- 2003 - Tradeloop acquires a competing site, VendorBase, from CNET Networks Inc



- 2005 - Tradeloop celebrates ten years in business, and continues steady growth and Profits

#### Contacts

<http://www.tradeloop.com/contact/>

Home | Sell Computers Parts | Computer Parts Database | Computer Wholesalers Directory | Wholesale Bulk Lots

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*Used computer brokers on Tradeloop, along with used computer dealers, computer wholesalers, computer liquidators, self-maintainers, IT asset recovery companies, computer leasing companies, used computer refurbishers, and eBay Powersellers, buy and sell bulk used computers parts*

*Used computer dealers on Tradeloop trade bulk surplus computers, bulk used computers, containers of computer parts, wholesale bulk lots, and hard-to-find used computer parts*





**TRADELOOP™**  
Wholesale Trading Network

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## About Tradeloop

### About Us

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### Tradeloop's Mission

Tradeloop's mission is to provide the largest and most respected online wholesale business to business marketplace for the secondary computer market, in order to make it easier for brokers, resellers, and other professional traders to safely and efficiently buy and sell wholesale computer parts and systems.

### About Tradeloop

For over ten years, Tradeloop has been the wholesale network of choice exclusively for secondary computer market computer brokers, resellers, and other professional traders. With thousands of members from nearly 100 countries around the world, Tradeloop members buy and sell used, off-lease, and refurbished systems, as well as bulk quantities and hard to find computer parts and components. Tradeloop is a safe place to trade because the Tradeloop ethics committee, a team of industry volunteers, responds to complaints to assure the ethical behavior of the membership. Additionally, Tradeloop is continually updating and perfecting current services, and creating new features, to continually improve the online trading process.

### The Tradeloop Team

Tradeloop's team has more than 40 years combined computer industry experience. Founded in 1995 by CEO Rohi Sukhia, a EE graduate of Cornell University and Intel Corp. veteran, Tradeloop was funded by investors from Intel and some of the founders of Allaire Corporation. Along with Rohi, Michelle Verminski, a 14 year computer industry veteran, manages operations and customer support. Technical gurus Penney Robinson and Brian Sweeney oversee site development and technical operations.

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*Used computer dealers on Tradeloop trade bulk surplus computers, bulk used computers, containers of computer parts, wholesale bulk lots, and hard-to-find used computer parts*





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## ICL Network Solutions (HK), Ltd. Profile Page

### Company Profile

**ICL Network Solutions (HK), Ltd.** Send Email

Central Hongkong, Hong Kong Special Administrative Region of China

No Logo Available  
If you are ICL Network Solutions (HK), Ltd., click here to add it.

**Become a Wholesale Member**  
[View Full Contact Info](#)  
[Take a free trial](#)

### System Stats

Member Since: Jul 13, 2004  
Last Access: 12 hours ago

**Ethics Complaints**  
report a problem  
There are no complaints against this company.

**Company Description & Comments**  
No profile available for this member.

**Business Type:** Reseller - New Systems

**Manufacturer Specialties:** Cisco, Compaq, Hewlett-Packard, Intel, Sun, 3Com, Nortel

**Category Specialties:** Communications, Networking, Midrange, Telecom

**Business Founded:** unknown

**Number of Employees:** unknown

**Annual Revenue:** unknown



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*Used computer dealers on Tradeloop trade bulk surplus computers, bulk used computers, containers of computer parts, wholesale bulk lots, and hard-to-find used computer parts*



**Integrated Compusystems (HK), Ltd.**

1601-1603 Kinwick Centre,  
32 Hollywood Road,  
Central - Hong Kong  
Ph: (852) 2815-4525

**Proforma Invoice**

Date	Number
10/21/03	1631

**Bill To**

COMPU AMERICA  
5741-A Buckingham Parkway  
Culver City CA 90230  
ATTENTION: RANDI PELED

**Ship to**

COMPU AMERICA  
5741-A Buckingham Parkway  
Culver City CA 90230  
ATTENTION: RANDI PELED

P. O. NUMBER	TERMS	SHIP DATE	VIA	Ex-Works
1020RP1	TT IN ADVANCE	ASAP	FEDEX	HK

Quantity	Item Code	Description	Price Each	Amount
10	J4858A	Procure Gigabit SX-LC mini GBIC	\$ 150.00	\$ 1,500.00
10	J4859A	Procure Gigabit LX-LC mini GBIC NEW	\$ 300.00	\$ 3,000.00

Account Name: Integrated Compusystems (HK) Ltd.  
Account Number: 511-867145-831  
Bank Name: Hong Kong and Shanghai Banking Corporation  
Bank Address: Main Branch, 1 Queen's Road Central Hong Kong  
Swift Code: HSBC HKHH HKH

on behalf of Integrated Compusystems (HK) Ltd.

**TOTAL** 4,500.00

*[Signature]*  
Boots C. Monna  
Authorized Signatory

Conforme: *[Signature]*  
Please Sign

and risk of loss for the goods identified in this Sales Order pass to the Buyer upon receipt by Seller of Buyer's payment in full. The terms and conditions of this contract. Payment by the Buyer constitutes the acceptance of the terms and conditions of this Sales Order which supercede and negate any terms or conditions previously proposed by either the Buyer or the Seller.

**VALIDITY CLAUSE:** Price and availability for items specified herein will remain valid within 48 hours from confirmation of this Proforma Invoice. Bank validity needs to be submitted to us within 48 hours from confirmation hereof, otherwise, price and availability will be subject to our reconfirmation.

**CANCELLATION PENALTY CLAUSE:** A Penalty Fee equivalent to 10% of total will be charged when customer cancels Purchase Order prior to agreed upon ship date. If the order is deemed valid and enforceable upon confirmation of Proforma Invoice. Upon confirmation, PO becomes non-cancellable until specified ship date. Integrated Compusystems is unable to comply with ship date for reasons that are beyond its control, extension shall be subject to mutual agreement without penalty fees indicated herein.

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# Wire Transfer Services

## Outgoing Wire Transfer Request

### 1. General Information

Originating Bank Name <b>WELLS FARGO BANK</b>	Month <b>10</b> Day <b>21</b> Year <b>2003</b>
Transfer from Wells Fargo Account Number (Must be a Wells Fargo Bank checking, savings, market rate or wholesale checking account) <b>0503 - 104844</b>	Date Transaction Requested
U.S. Dollar Amount <b>FOUR THOUSAND FIVE HUNDRED &amp; NO CENTS ONLY (\$4,500.00)</b>	Send Date if different than Date Requested

Branch Must hold until send date indicated if date other than today.

#### For Bank Use Only:

Wire Transfer Fee Amount: the transfer from account will be charged a fee for processing this wire	Transaction Number/AS Number
When not debiting the customer account directly the Wires in Process Account is funded by	
<input type="checkbox"/> Customer paid with cash	<input type="checkbox"/> Customer paid with check
<input type="checkbox"/> Non-customer \$3,000.00 and over	<input type="checkbox"/> Customer paid through account other than checking, savings, M&A, WDDA, HSA or HODAR Account
For transfers not entered on Store Vision Teller or Cyber Agent - Memo Post Information	
Available Balance	Memo Post Hold Time & Initials
	Authorized by
	Authorized by Title

### 2. Originator Information

Name <b>COMPUTER SUPERSTORE</b>	Address <b>5741-A FRICKINGHAM PARKWAY</b>
City/State/Zip <b>CULVER CITY CA 90230</b>	Phone <b>310-642-8100</b> Tax ID/Secondary ID # <b>95-4504840</b>

### 3. International Wire Currency Information

Foreign Currency Name/Type (Note: Foreign currency (FX) will be used unless specified otherwise)	
Foreign Currency Amount	U.S. Dollar Equivalent
For Bank Use Only:	
Rate	Contract Number (Required if \$15,000 and greater U.S. dollar equivalent)
	FX Trader Contract

### 4. Beneficiary Information

Beneficiary/Receipt Name <b>INTEGRATED COMPUSYSTEMS (H.K.) LTD.</b>	Beneficiary's Account Number <b>511-867445-838</b>
Beneficiary's Address <b>1601-1603 KINLUCK CENTRE, 32 HALLYWOOD ROAD, CENTRAL HONGKONG</b>	
Special Information for the Beneficiary <b>PAYMENT FOR INVOICE NO. 1631 DATED 10/21/03</b>	

### 5. Beneficiary Bank

Beneficiary Bank ABA or SWIFT Bank Identifier Code (BIC) <b>SWIFT CODE - HSBC HKHH HKH</b>	International Sort/Routing/Clearing Code (if applicable)
Beneficiary Bank Name <b>HSBC</b>	
Beneficiary Bank Address <b>MAIN BRANCH, 1 QUEENS ROAD</b>	City <b>CENTRAL HONGKONG</b> State <b>HONGKONG</b> Country <b>HONGKONG</b>

### 6. Intermediary Bank Information (if applicable - optional information) Note: Routing may change depending on Wells Fargo's correspondent bank relationships

Intermediary Beneficiary Bank ABA or SWIFT, BIC	International Sort/Routing/Clearing Code (if applicable)
Intermediary Bank Name	Beneficiary Bank's Account No. at intermediary Bank
Intermediary Bank's Address	City State Country

### 7. Customer Signature

My signature here indicates agreement to all of the information on this Outgoing Wire Transfer Request and to the terms and conditions on the second page of this Request. Wells Fargo Bank is authorized to rely on the information on this Request in making the requested funds transfer.

<b>X</b>	Date <b>10/21/2003</b>
----------	---------------------------

### 8. Bank Approval/Exception Process

Verification of Originator (Telephone, fax, written requests or business account) validate the originator is an authorized signer.

Method of consent: decision to verify caller's authority to charge account for wire

Reason (over 1000) (if not into bank)	Supervisor's phone number <b>132</b>	Caller's location <input type="checkbox"/> company <input type="checkbox"/> home <input type="checkbox"/> other
---------------------------------------	---	--



\*\* PURCHASE ORDER \*\*

PAGE: 1

COMPU AMERICA  
5741-A BUCKINGHAM PARKWAY  
CULVER CITY, CA  
90230

P.O. NUMBER: 1020RP1  
ORDER DATE: 10/20/03

(310) 642-8100

VENDOR NO: INTEGR

VENDOR:  
INTEGRATED COMPUSYSTEMS, LTD  
1601-1603 KINWICK CENTRE  
#32 HOLLYWOOD RD.  
CENTRAL HONG KONG  
CONFIRM TO:  
CHRISTINE M. MALONG

FAX #:  
(632) 687-2540

SHIP TO:  
COMPU AMERICA  
5741-A BUCKINGHAM PKWY  
Culver City CA 90230

REQUIRED DATE	SHIP VIA	F.O.B	TERMS			
	INT'L PRIORITY	USE OUR FEDEX	WIRE TRANSFER			
-----						
ITEM NO.	UNIT	ORDERED	RECEIVED	BACK ORD	UNIT COST	AMOUNT
-----						
J4858A	EACH	10	0	0	150.00	1,500.00
PROCURVE GIGABIT SWITCH			WHSE: 000			
J4859A	EACH	10	0	0	300.00	3,000.00
HP PROCURVE GIGABIT			WHSE: 000			

FEDEX ACCOUNT NO.: 1847-22437

BRACK DIZON

TT IN ADVANCE

NET ORDER: 4,500.00  
SALES TAX: .00  
FREIGHT: .00

ORDER TOTAL: 4,500.00

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# Integrated Compusystems (HK), Ltd.

1601-1603 Kinwick Centre,  
32 Hollywood Road,  
Central - Hong Kong  
Ph: (852) 2815-4525

## PROFORMA INVOICE

Date	Number
11/6/03	1671

<b>Bill To</b>
COMPU AMERICA
5741-A Buckingham Parkway
Culver City CA 90230
ATTENTION: RANDI PELED

<b>Ship to</b>
COMPU AMERICA
5741-A Buckingham Parkway
Culver City CA 90230
ATTENTION: RANDI PELED

P. O. NUMBER	TERMS	SHIP DATE	VIA	Ex-Works
1105RP1	TT IN ADVANCE	ASAP	FEDEX	HK

Quantity	Item Code	Description	Price Each	Amount
10	J4858A	HP Procurve 1000BSX Mini GBIC	\$ 155.00	\$ 1,550.00
10	CAB-SS530MT	MALE DTE TO SMART SERIAL RS-530CABL CAB	\$ 15.00	\$ 150.00
4	CISCO 2621XM	MID PERFORMANCE DUAL 10/100 ETHERNET	\$ 1,670.00	\$ 6,680.00
Account Name: Integrated Compusystems (HK), Ltd. Account Number: 511-867145-838 Bank Name: Hong Kong and Shanghai Banking Corporation Bank Address: Main Branch, 1 Queens Road, Central Hong Kong Swift Code: HSBC HKHH HKH				

on behalf of Integrated Compusystems (HK) Ltd.

**TOTAL \$ 8,380.00**

Boots Carmona  
Authorized Signatory

Conforme: RANDI PELED  
Please Sign Over Printed Name

All and risk of loss for the goods identified in this Sales Order pass to the Buyer upon receipt by Seller of Buyer's payment in full. The Internal laws of the State of California apply to this contract. Payment by the Buyer constitutes the acceptance of the terms and conditions of this Sales Order which supercede and negate any inconsistent or additional terms or conditions previously proposed by either the Buyer or the Seller.

**VALIDITY CLAUSE:** Price and availability for items specified herein will remain valid within 48 hours from confirmation of this Proforma Invoice. Bank-validated wire confirmation needs to be submitted to us within 48 hours from confirmation hereof, otherwise, price and availability will be subject to our reconfirmation.

**CANCELLATION PENALTY CLAUSE:** A Penalty Fee equivalent to 10% of total will be charged when customer cancels Purchase Order prior to agreed upon ship date. Purchase Order is deemed valid and enforceable upon confirmation of Pro-forma Invoice. Upon confirmation, PO becomes non-cancellable until specified ship date. In any event that Integrated Compusystems is unable to comply with ship date for reasons that are beyond its control, extension shall be subject to mutual agreement without prejudice to the penalty fees indicated herein.

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## 1. General Information

U.S. Dollar Amount EIGHT THOUSAND THREE HUNDRED EIGHTY ONLY (\$8,380.00) Branch Must hold until send date indicated if date other than today.

**For Bank Use Only:**

Wire Transfer Fee Amount: The transfer from account will be charged a fee for processing this wire. Transaction Number / ASN (Unit)

When not debiting the customer account directly the Wire in Process Account is funded by:

☐ Customer paid with cash ☐ Customer paid with check

☐ Non-customer \$3,000.00 and over ☐ Customer paid through account other than checking, savings, MRA, WDDA, DTS or Hogan Account

For transfers not entered on Store Vision Teller or Cyber Agent - Memo Post Information:

Available Balance: Memo Post: Hold Time & Initials: Authorized by: Authorized by Title:

Name	COMPUTER SUPERSTORE	Address	5741-A BUCKINGHAM PARKWAY
City/State/Zip	CHULA VISTA CA 90230	Phone	310-642-8100
		Tax ID/Secondary ID #	95-450 4840

Foreign Currency Name/Type (Note: Foreign currency (FX) will be used unless specified otherwise)	
Foreign Currency Amount	U.S. Dollar Equivalent

For Bank Use Only:		Contract Number (Required if \$15,000 and greater U.S. dollar equivalent)		FX Trader Contact	
Rate					

Beneficiary/Receipt Name	INTEGRATED COMPAU SYSTEMS (H.K) LTD	Beneficiary's Account Number	511 - 867145 - 838
Beneficiary's Address	1601-1603 KINWICK CENTRE, 32 HOLLYWOOD ROAD, CENTRAL HONG KONG		
Special Information for the Beneficiary	INV 1671 dated 11/6/2003		

Beneficiary Bank ABA or SWIFT Bank Identifier Code (BIC) <i>SWIFT CODE - HSBC HKHH HKH</i>	International Sort/Routing/Clearing Code (if applicable): <i>2222 2222 2222 2222</i>
Beneficiary Bank Name <i>HSBC</i>	
Beneficiary Bank Address <i>MAIN BRANCH, 1 QUEEN'S ROAD</i>	City <i>CENTRAL HONGKONG</i> State <i>HONGKONG</i> Country <i>HONGKONG</i>

Intermediary Beneficiary Bank ABA or SWIFT BIC	International Sort/Routing/Clearing Code (if applicable)		
Intermediary Bank Name	Beneficiary Bank's Account No. at Intermediary Bank		
Intermediary Bank's Address	City	State	Country

My signature here indicates agreement to all of the information on this Outgoing Wire Transfer Request and to the terms and conditions on the second page of this Request. Wells Fargo Bank is authorized to rely on the information on this Request in making the requested funds transfer.

X [Signature] Date 11/06/2003

**Verification of Originator** Telephone Fax written request or business account. Validate the originator is an authorized signer.

Method of identification: Verify signers authority to charge account for wire

ENTER OR PRESS **RECAPTURE ONLINE** **32** **129** **100** **14100** **081**

Reason code (select from the drop-down)

Enter immediate or one number

☐ Company ☐ Home ☐ Other



\*\* PURCHASE ORDER \*\*

PAGE: 1

COMPU AMERICA  
5741-A BUCKINGHAM PARKWAY  
CULVER CITY, CA  
90230

P.O. NUMBER: 1105RP1  
ORDER DATE: 11/05/03

(310) 642-8100

VENDOR NO: INTEGR

## VENDOR:

INTEGRATED COMPUSYSTEMS, LTD  
1601-1603 KINWICK CENTRE  
#32 HOLLYWOOD RD.  
CENTRAL HONG KONG

SHIP TO:  
COMPU AMERICA  
5741-A BUCKINGHAM PKWY  
Culver City CA 90230

## CONFIRM TO:

CHRISTINE M. MALONG

## FAX #:

(632) 687-2540

REQUIRED DATE	SHIP VIA	F.O.B	TERMS			
	INT'L PRIORITY	LANDED	TT IN ADVANCE			
ITEM NO.	UNIT	ORDERED	RECEIVED	BACK ORD	UNIT COST	AMOUNT
4858A	EACH	10	0	0	155.00	1,550.00
PROCURVE GIGABIT SWITCH			WHSE: 000			
CAB-SS-530MT=	EACH	10	0	0	15.00	150.00
ISCO2621XM	EACH	4	0	0	1,670.00	6,680.00
CISCO 261XM			WHSE: 000			

## NOTE:

THIS P.O. WAS REVISED DUE TO CHANGE IN THE QTY.  
OF CISCO2621XM (FROM 1 PC. TO 4 PCS.).

BRACK DIZON

NET ORDER: 8,380.00  
SALES TAX: .00  
FREIGHT: .00  
ORDER TOTAL: 8,380.00

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FROM :

FFX NO. :

01 2004 02:48AM P4

## ICL NETWORK SOLUTIONS (HK), LIMITED

1601-1603 Kinwick Centre  
33 Hollywood Road, Central Hong Kong  
Phone: (852) 2851 2272

## Invoice

Date	Number
6/30/2004	1025

<b>Bill To</b>
THE COMP. LTD. LLC Attn: Jojo Alaraz 450 North Oak St. Inglewood CA 90302 USA

<b>Ship To</b>
THE COMP. LTD. LLC Attn: Jojo Alaraz 450 North Oak St. Inglewood CA 90302 USA

P.O. NUMBER	TERMS	SHIP DATE	VIA	WORKS
0030719	TT In Advance	6/30/2004	Fedex	Hong Kong
QUANTITY	ITEM CODE	DESCRIPTION	PRICE EACH	AMOUNT
50	34558A	HP Precurve 1800MAX Mini G50C Serial Nos: 1800420223002, 1800420223747, 1800420223767, 1800420223003, 1800420223748, 1800420223758, 1800420223007, 1800420223749, 1800420223784, 1800420223688, 1800420223789, 1800420223781, 1800420223689, 1800420223791, 1800420223782, 1800420223690, 1800420223785, 1800420223783, 1800420223691, 1800420223784, 1800420223788, 1800420223691, 1800420223783, 1800420223784, 1800420223690, 1800420223782, 1800420223787, 1800420223688, 1800420223784, 1800420223788, 1800420223238, 1800420223449, 1800420223238, 1800420223449, 1800420223789, 1800420223443, 1800420223181, 1800420223448, 1800420223233, 1800420223444, 1800420223237, 1800420223448, 1800420223112, 1800420223238, 1800420223448, 1800420223997, 1800420223210, 1800420223448, 1800420223234 & 1800420223448.  Country of Origin: China Harmonized Code: 8473.30.0000 PRODUCTS ARE MADE OF PLASTIC AND ALLOY METAL PRICES ARE IN U.S. DOLLAR  Warranty: 90 Days	120.00	6,000.00

IN BEHALF OF ICL NETWORK SOLUTIONS (HK), LIMITED

Total 6,000.00

## Authorized Signature

Title and risk of loss for the goods identified in this invoice pass to the Buyer upon receipt by Seller of Buyer's payment in full. Buyer agrees to comply with US and Canada Export laws, and all laws of the importing country. Products should not be sold or diverted to any organizations, countries, or any end-users, whether your customer or your customer's customer who are involved in activities related to the proliferation of weapons related to nuclear / chemical / biological weapons or missile technology or other activities related to the proliferation of weapons of mass destruction. All such end-users / applications require individual validated Export Licenses (EVL's) from the US Department of Commerce. Payment by the Buyer constitutes the acceptance of the terms and conditions of this invoice which supersedes any inconsistent or additional terms or conditions previously proposed by either the Buyer or the Seller.

**RETURN CLAIM:** Our Return Merchandise Agreement (RMA) gives you a maximum of 30 days (or less depending on ICL Vendor's own policy, but not to go below 15 days) within which to return an item. Failure to comply will automatically forfeit the item as sold and customer forfeits its right to return. The allowable time frame is valid from date of acceptance by ICL, for reasons such as factory defect, faulty performance (subject to test at depot), or wrong item delivered. Any reason other than what has been specified is subject to deliberation by ICL—upon acceptance however, a restocking fee of 15% will be charged and shall be deemed payable prior to return. ICL will shoulder freight expenses for all returned merchandise. An item for return that lapses into warranty will follow as validity period that which comes sooner.

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